



# KINGSWOOD

## CAPITAL MANAGEMENT

OPERATIONALLY FOCUSED PRIVATE EQUITY FIRM



## OPERATIONALLY FOCUSED PRIVATE EQUITY FIRM

Partnership. Creativity.  
Operational Excellence.



## FIRM OVERVIEW

Kingswood Capital Management, LP (“Kingswood” or the “Firm”) is a private investment firm primarily focused on investing in leading middle market companies which stand to benefit from our capital and extensive operating resources. We embrace complexity and are well-positioned to support businesses at inflection points in their development to drive durable value. The Firm brings relevant industry relationships and a broad network of internal and external operating resources to strengthen businesses and enhance value for all stakeholders.

Based in Los Angeles, Kingswood is a cohesive team of senior professionals from industry leading private equity firms with a history of success. Kingswood currently has approximately \$3.0 billion of capital under management and is investing out of its third institutional fund which was oversubscribed and held a final close in July 2024 above its hard cap with approximately \$1.5 billion of capital commitments.

## OUR PHILOSOPHY

Kingswood utilizes its focus on flexibility and collaboration to tailor solutions that maximize value for all constituents. The Firm’s investment philosophy is to partner with founders, families, and management teams to create long-term, sustainable value for businesses. Kingswood is committed to carefully and thoroughly evaluating opportunities in an expeditious manner.

The Firm applies world class operators and subject matter experts to each opportunity with a focus on operational excellence and business improvements beginning pre-closing and continuing with active involvement throughout the investment period.

## INVESTMENT CRITERIA

### TRANSACTION TYPES

- Investments in family/founder-owned businesses
- Corporate carve-outs
- Special situations and turnarounds
- Take-Privates

### DEAL CHARACTERISTICS

- Investment size: \$30-\$500M or greater with co-investment
- Financial characteristics: at least \$100M of revenue; positive or negative EBITDA
- Governance: control or minority with protections
- Geography: primarily North America

### FOCUS SECTORS

- Aerospace & Defense
- Automotive Aftermarket
- Consumer (Products, Retail, and Services)
- Distribution
- Food & Beverage
- Healthcare (Medical Devices and Services)
- Industrials
- Services



## FUND III



Industry Healthcare / Medical Products  
Transaction Type Take-Private  
Acquisition Date December 2025  
Kingswood Contacts Michael Niegsch, Brandon Sucaldito

**Quipt Home Medical** is a leading provider of clinical respiratory care equipment and supplies in the home setting, and is the 5th largest home medical equipment (“HME”) provider in the U.S., with 1,200+ employees and 160 locations across 26 states. The Company supplies and services respiratory and other durable medical equipment directly to patients, working closely with physicians and hospitals to support care delivered at home.



Industry Aerospace & Defense  
Transaction Type Corporate Carve-Out  
Acquisition Date December 2025  
Kingswood Contacts Alex Wolf, Clayton Lechleiter, Taylor Casey

**Safran Passenger Innovations** is a global provider of in-flight entertainment and connectivity solutions for airlines and airplane manufacturers worldwide. Headquartered in Brea, California, the Company created and designed an award-winning in-flight entertainment and connectivity platform known as RAVE, recognized for its intuitive design, reliability, and innovative approach.



Industry Industrials  
Transaction Type Corporate Carve-Out  
Acquisition Date December 2025  
Kingswood Contacts Alex Wolf, Andrew Kovach, Bob Cirillo

**Daramic** is a leading manufacturer and supplier of lead battery separators carved out from a diversified Japanese industrial conglomerate. The Company is a global leader in high-performance polyethylene battery separators, mission-critical for automobiles, recreational vehicles, and many types of heavy machinery, with facilities, offices, and centers of innovation across North America, Europe, and Asia.



Industry Healthcare / Medical Products  
Transaction Type End-of-Life Fund  
Acquisition Date November 2025  
Kingswood Contacts Michael Niegsch, Brandon Sucaldito

**Drive Medical** is a leading manufacturer and supplier of durable medical equipment, with a diverse portfolio of 5,400 SKUs across traditional and respiratory product categories, and presence in over 100 countries. The Company primarily serves a B2B customer base, with presence in homecare, eCommerce, retail, and other non-acute settings.

★ Signed Definitive Agreement



## FUND III (CONT'D)



Industry Consumer / Retail  
Transaction Type Corporate Carve-Out  
Acquisition Date May 2025  
Kingswood Contacts Michael Niegsch, Clayton Lechleiter, Taylor Casey

**The Vitamin Shoppe** is a leading omnichannel retailer of vitamins and nutritional supplements. The Company sells a comprehensive assortment of nutritional solutions, including vitamins, minerals, sports nutrition, specialty supplements, herbs, homeopathic remedies, and green living products through over 635 stores and its website.



Industry Workforce Solutions  
Transaction Type Family / Founder Buyout  
Acquisition Date February 2025  
Kingswood Contacts Alex Wolf, Derrek Ross

**Infotree Global Solutions** is a leading provider of international workforce management solutions, specializing in complex international personnel solutions, primarily for F500 U.S. domiciled clients. The Company has a leading market position in Latin America and serves clients globally.



Industry Food & Beverage  
Transaction Type Family / Founder Buyout  
Acquisition Date November 2024  
Kingswood Contacts Alex Wolf, Andrew Kovach, Derrek Ross

**Branding Iron** is an industry-leading provider of branded and private label protein products, including beef and pork, with a legacy spanning over six decades. The company manufactures a diverse set of protein products for the food service, retail, and chain restaurant channels from its headquarters in Sauget, IL and has facilities in Rochester, MN and Sauk Rapids, MN.

## FUND II



Industry Services / Cybersecurity Services  
Transaction Type Corporate Carve-out  
Acquisition Date November 2024  
Kingswood Contacts Alex Wolf, Michael Niegsch, Oliver Quintero

**IDX** is a leading cybersecurity breach response platform, providing end-to-end notification, remediation, and digital protection for customers and employees affected by cyber breaches. Since its founding in 2003, IDX has helped countless organizations – including key government agencies and leading Fortune 500 companies – respond to data breaches.



## FUND II (CONT'D)



Industry	Consumer / Industrial Technology
Transaction Type	Unnatural Owner Buyout
Acquisition Date	August 2024
Kingswood Contacts	Alex Wolf, Andrew Kovach, Oliver Quintero, Bob Cirillo

**Kodak Alaris**, consisting of two business units (Kodak Moments business unit and Kodak Alaris business unit), is a leading global provider of photo products and services to retailers, consumers, and entertainment properties (Kodak Moments), and one of the largest global providers of data capture and processing solutions through its award-winning software, document scanners, and services (Kodak Alaris Business Unit).



Industry	Specialty Chemicals / Manufacturing
Transaction Type	Corporate Carve-out
Acquisition Date	April 2024
Kingswood Contacts	Alex Wolf, Andrew Kovach, Derrek Ross, Bob Cirillo

**PATCO Products** is the U.S. market leader in developing and manufacturing emulsifiers (a texture / binding chemical agent with decades of historical applications) across a diverse range of food and non-discretionary consumer end-markets. PATCO Products is the only operator with multiple manufacturing facilities in the U.S., operating two of the five total domestic manufacturing facilities.



Industry	Building Products
Transaction Type	Corporate Carve-out
Acquisition Date	February and September 2024
Kingswood Contacts	Michael Niegsch, Daniel Lisowski

**Coletto Brands** is a dynamic collective of brands united by a commitment to enhancing spaces through design and functionality. Headlined by its flagship brands, Kichler and Progress Lighting, Coletto Brands is a leading provider of decorative lighting products, fans, lighting systems, and landscape lighting for the repair & remodel, new residential and commercial construction markets.



Industry	Food & Beverage
Transaction Type	Family / Founder Buyout
Acquisition Date	October 2023
Kingswood Contacts	Michael Niegsch, Andrew Kovach, Derrek Ross

**G FUEL** is a market leader in the performance energy space, providing sugar-free, no calorie products in both ready-to-drink cans and powdered energy formula products. Founded in 2012, G Fuel has established itself as the market leader in energy formulas and products for the gamer end-market for over a decade.



## FUND II (CONT'D)



Industry Energy Services  
Transaction Type Unnatural Owner Buyout  
Acquisition Date October 2023  
Kingswood Contacts Alex Wolf, Clayton Lechleiter, Derrek Ross

**One X** (formerly known as Covenant Testing Technologies) is a leading provider of flowback, production and sand management, and pressure control equipment rentals and associated services. One X operates in the Permian Basin, DJ Basin, Eagle Ford Shale, and Haynesville Shale, across Texas, New Mexico, Colorado, and Louisiana, making it one of the largest independent specialist service providers in the country.



Industry Consumer / Retail  
Transaction Type Sponsor Buyout  
Acquisition Date July 2023  
Kingswood Contacts Michael Niegsch, Oliver Quintero, Bob Cirillo

**Obsession Holdings** is one of the nation's largest retailers of authentic designer and proprietary fragrances and related accessories. Obsession operates over 220 retail stores (and growing) across 38 states under The Fragrance Outlet and Perfumania banners, as well as related ecommerce websites.



Industry Tire Distribution  
Transaction Type Family / Founder Buyout  
Acquisition Date October 2022  
Kingswood Contacts Michael Niegsch, Oliver Quintero

**Turbo Wholesale Tires** is a designer, supplier, and wholesaler of proprietary and third-party branded tires. Turbo's proprietary owned brands include Lexani, Lionhart, and RBP.



Industry Business Process Outsourcing  
Transaction Type Family / Founder Buyout  
Acquisition Date August 2022  
Kingswood Contacts Alex Wolf, Andrew Kovach

**Support Services Group** is a global, omnichannel contact center solutions company operating out of 20+ locations across ten countries with a base of over 9,500 employees.



## FUND I



Industry Grocery  
Transaction Type Family / Founder Buyout  
Exit Date June 2024  
Acquired by The Jim Pattison Group  
Kingswood Contacts Alex Wolf, Michael Niegsch, Clayton Lechleiter

**The Save Mart Companies** is a California-based grocer that operates approximately 200 Save Mart, Lucky California, and FoodMaxx stores in the California Central Valley and Northern Nevada.



Industry Industrial Services  
Transaction Type Family / Founder Buyout  
Acquisition Date January 2022  
Kingswood Contacts Michael Niegsch, Andrew Kovach

**Lind Marine** provides dredging, barge and tug, oyster shell, and sand services throughout the San Francisco Bay and Delta, and the Sacramento and San Joaquin Rivers with the ability to serve the entire West Coast. The company specializes in handling and moving bulk materials for the construction and agricultural industries, dredging projects of any size, and marine environmental remediation.



Industry Business Process Outsourcing / Government Services  
Transaction Type Family / Founder Buyout  
Exit Date December 2021  
Acquired by Teleperformance  
Kingswood Contacts Alex Wolf, Andrew Kovach

**Senture** is a provider of multi-channel contact center solutions to government agencies and commercial customers.



Industry Consumer / Retail  
Transaction Type Corporate Carve-Out  
Acquisition Date January 2021  
Kingswood Contacts Michael Niegsch, Clayton Lechleiter, Bob Cirillo

**World Market** is a national specialty retailer of food products, coffee, wine, craft beer, home furniture, décor, rugs, gifts, and apparel. It searches the world for unique artisan goods and handicrafts, international food favorites, and design inspiration for its furniture and home décor. World Market operates approximately 240 stores (and growing) across approximately 35 states.

Exited

FUND I (CONT'D)



Industry	Consumer / Retail
Transaction Type	In-Court Restructuring (CCAA in Canada)
Exit Date	May 2025
Acquired by	Private Consortium
Kingswood Contacts	Alex Wolf, Michael Niegsch, Andrew Kovach

**MEC** is Canada’s go-to retailer for outdoor gear and expert advice. The Company operates 22 experiential retail stores (and growing) across Canada along with a complementary ecommerce business.

PRE-FUND



Industry	Government Services
Transaction Type	Take-Private
Acquisition Date	November 2017
Kingswood Contacts	Alex Wolf, Clayton Lechleiter, Bob Cirillo

**Versar** is a global provider of engineering, environmental, security, and complex infrastructure operations and maintenance services primarily to U.S. Federal and State Government agencies.

Exited





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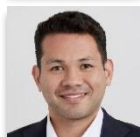
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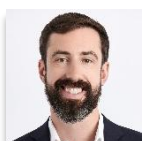
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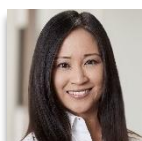


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