



KINGSWOOD

CAPITAL MANAGEMENT

OPERATIONALLY FOCUSED PRIVATE EQUITY FIRM



OPERATIONALLY FOCUSED PRIVATE EQUITY FIRM

Partnership. Creativity.
Operational Excellence.



FIRM OVERVIEW

Kingswood Capital Management, LP (“Kingswood” or the “Firm”) is a private investment firm primarily focused on investing in leading middle market companies which stand to benefit from our capital and extensive operating resources. We embrace complexity and are well-positioned to support businesses at inflection points in their development to drive durable value. The Firm brings relevant industry relationships and a broad network of internal and external operating resources to strengthen businesses and enhance value for all stakeholders.

Based in Los Angeles, Kingswood is a cohesive team of senior professionals from industry leading private equity firms with a history of success. Kingswood currently has approximately \$3.0 billion of capital under management and is investing out of its third institutional fund which was oversubscribed and held a final close in July 2024 above its hard cap with approximately \$1.5 billion of capital commitments.

OUR PHILOSOPHY

Kingswood utilizes its focus on flexibility and collaboration to tailor solutions that maximize value for all constituents. The Firm’s investment philosophy is to partner with founders, families, and management teams to create long-term, sustainable value for businesses. Kingswood is committed to carefully and thoroughly evaluating opportunities in an expeditious manner.

The Firm applies world class operators and subject matter experts to each opportunity with a focus on operational excellence and business improvements beginning pre-closing and continuing with active involvement throughout the investment period.

INVESTMENT CRITERIA

TRANSACTION TYPES

- Investments in family/founder-owned businesses
- Corporate carve-outs
- Special situations and turnarounds
- Take-privates

DEAL CHARACTERISTICS

- Investment size: \$30-\$500M or greater with co-investment
- Financial characteristics: at least \$100M of revenue; positive or negative EBITDA
- Governance: control or minority with protections
- Geography: primarily North America

FOCUS SECTORS

- Aerospace & Defense
- Automotive Aftermarket
- Consumer (Products, Retail, and Services)
- Distribution
- Food & Beverage
- Healthcare (Medical Devices and Services)
- Industrials
- Services



FUND III

Project Helios★

Industry	Packaging
Transaction Type	Corporate Carve-Out
Acquisition Date	March 2026
Kingswood Contacts	Andrew Kovach, Ryan Kamm, Oliver Quintero

Project Helios manufactures high performance, sustainable packaging solutions across various industries for a diverse customer base that spans the United Kingdom and Europe. The Company, differentiated by a fully recyclable, fiber-based portfolio and ongoing product innovation, maintains a leading position in “food-to-go” (“FTG”) and chilled labels categories for key end markets such as food, household, and personal care.



Industry	Healthcare / Medical Products
Transaction Type	Take-Private
Acquisition Date	December 2025
Kingswood Contacts	Michael Niegsch, Brandon Sucaldito

Quipt Home Medical is a leading provider of clinical respiratory care equipment and supplies in the home setting, and is the 5th largest home medical equipment (“HME”) provider in the U.S., with 1,200+ employees and 160 locations across 26 states. The Company supplies and services respiratory and other durable medical equipment directly to patients, working closely with physicians and hospitals to support care delivered at home.



Industry	Aerospace & Defense
Transaction Type	Corporate Carve-Out
Acquisition Date	December 2025
Kingswood Contacts	Alex Wolf, Clayton Lechleiter, Taylor Casey

Rave Aerospace is a global provider of in-flight entertainment and connectivity solutions for airlines and airplane manufacturers worldwide. Headquartered in Brea, California, the Company created and designed an award-winning in-flight entertainment and connectivity platform known as RAVE, recognized for its intuitive design, reliability, and innovative approach.



Industry	Industrials
Transaction Type	Corporate Carve-Out
Acquisition Date	December 2025
Kingswood Contacts	Alex Wolf, Andrew Kovach, Bob Cirillo

Daramic a leading manufacturer and supplier of lead battery separators carved out from a diversified Japanese industrial conglomerate. The Company is a global leader in high-performance polyethylene battery separators, mission-critical for automobiles, recreational vehicles, and many types of heavy machinery, with facilities, offices, and centers of innovation across North America, Europe, and Asia.

★ To be rebranded



FUND III (CONT'D)



Industry Healthcare / Medical Products
 Transaction Type End-of-Life Fund
 Acquisition Date November 2025
 Kingswood Contacts Michael Niegsch, Brandon Sucaldito

Drive Medical is a leading manufacturer and supplier of durable medical equipment, with a diverse portfolio of 5,400 SKUs across traditional and respiratory product categories, and presence in over 100 countries. The Company primarily serves a B2B customer base, with presence in homecare, eCommerce, retail, and other non-acute settings.



THE VITAMIN SHOPPE

Industry Consumer / Retail
 Transaction Type Corporate Carve-Out
 Acquisition Date May 2025
 Kingswood Contacts Michael Niegsch, Clayton Lechleiter, Taylor Casey

The Vitamin Shoppe is a leading omnichannel retailer of vitamins and nutritional supplements. The Company sells a comprehensive assortment of nutritional solutions, including vitamins, minerals, sports nutrition, specialty supplements, herbs, homeopathic remedies, and green living products through over 635 stores and its website.



Industry Workforce Solutions
 Transaction Type Family / Founder Buyout
 Acquisition Date February 2025
 Kingswood Contacts Alex Wolf, Derrek Ross, Ryan Kamm

Infotree Global Solutions is a leading provider of international workforce management solutions, specializing in complex international personnel solutions, primarily for F500 U.S. domiciled clients. The Company has a leading market position in Latin America and serves clients globally.



Industry Food & Beverage
 Transaction Type Family / Founder Buyout
 Acquisition Date November 2024
 Kingswood Contacts Alex Wolf, Andrew Kovach, Derrek Ross, Brandon Sucaldito

Branding Iron is an industry-leading provider of branded and private label protein products, including beef and pork, with a legacy spanning over six decades. The company manufactures a diverse set of protein products for the food service, retail, and chain restaurant channels from its headquarters in Sauget, IL and has facilities in Rochester, MN and Sauk Rapids, MN.



FUND II



Industry	Services / Cybersecurity Services
Transaction Type	Corporate Carve-out
Acquisition Date	November 2024
Kingswood Contacts	Alex Wolf, Michael Niegsch, Ryan Kamm, Oliver Quintero

IDX is a leading cybersecurity breach response platform, providing end-to-end notification, remediation, and digital protection for customers and employees affected by cyber breaches. Since its founding in 2003, IDX has helped countless organizations – including key government agencies and leading Fortune 500 companies – respond to data breaches.



Industry	Consumer / Industrial Technology
Transaction Type	Unnatural Owner Buyout
Acquisition Date	August 2024
Kingswood Contacts	Alex Wolf, Andrew Kovach, Bob Cirillo, Oliver Quintero

Kodak Alaris, consisting of two business units (Kodak Moments business unit and Kodak Alaris business unit), is a leading global provider of photo products and services to retailers, consumers, and entertainment properties (Kodak Moments), and one of the largest global providers of data capture and processing solutions through its award-winning software, document scanners, and services (Kodak Alaris Business Unit).



Industry	Specialty Chemicals / Manufacturing
Transaction Type	Corporate Carve-out
Acquisition Date	April 2024
Kingswood Contacts	Alex Wolf, Andrew Kovach, Bob Cirillo, Derrek Ross

PATCO Products is the U.S. market leader in developing and manufacturing emulsifiers (a texture / binding chemical agent with decades of historical applications) across a diverse range of food and non-discretionary consumer end-markets. PATCO Products is the only operator with multiple manufacturing facilities in the U.S., operating two of the five total domestic manufacturing facilities.



Industry	Building Products
Transaction Type	Corporate Carve-out
Acquisition Date	February and September 2024
Kingswood Contacts	Michael Niegsch, Daniel Lisowski

Coletto Brands is a dynamic collective of brands united by a commitment to enhancing spaces through design and functionality. Headlined by its flagship brands, Kichler and Progress Lighting, Coletto Brands is a leading provider of decorative lighting products, fans, lighting systems, and landscape lighting for the repair & remodel, new residential and commercial construction markets.



FUND II (CONT'D)



Industry Food & Beverage
 Transaction Type Family / Founder Buyout
 Acquisition Date October 2023
 Kingswood Contacts Michael Niegsch, Andrew Kovach, Derrek Ross, Brandon Sucaldito

G FUEL is a market leader in the performance energy space, providing sugar-free, no calorie products in both ready-to-drink cans and powdered energy formula products. Founded in 2012, G Fuel has established itself as the market leader in energy formulas and products for the gamer end-market for over a decade.



Industry Energy Services
 Transaction Type Unnatural Owner Buyout
 Acquisition Date October 2023
 Kingswood Contacts Alex Wolf, Clayton Lechleiter, Derrek Ross, Brandon Sucaldito

One X (formerly known as Covenant Testing Technologies) is a leading provider of flowback, production and sand management, and pressure control equipment rentals and associated services. One X operates in the Permian Basin, DJ Basin, Eagle Ford Shale, and Haynesville Shale, across Texas, New Mexico, Colorado, and Louisiana, making it one of the largest independent specialist service providers in the country.



Industry Consumer / Retail
 Transaction Type Sponsor Buyout
 Acquisition Date July 2023
 Kingswood Contacts Michael Niegsch, Bob Cirillo, Oliver Quintero

Obsession Holdings is one of the nation's largest retailers of authentic designer and proprietary fragrances and related accessories. Obsession operates over 220 retail stores (and growing) across 38 states under The Fragrance Outlet and Perfumania banners, as well as related ecommerce websites.



Industry Tire Distribution
 Transaction Type Family / Founder Buyout
 Acquisition Date October 2022
 Kingswood Contacts Michael Niegsch, Oliver Quintero

Turbo Wholesale Tires is a designer, supplier, and wholesaler of proprietary and third-party branded tires. Turbo's proprietary owned brands include Lexani, Lionhart, and RBP.



FUND II (CONT'D)



Industry Business Process Outsourcing
 Transaction Type Family / Founder Buyout
 Acquisition Date August 2022
 Kingswood Contacts Alex Wolf, Andrew Kovach, Ryan Kamm

Support Services Group is a global, omnichannel contact center solutions company operating out of 20+ locations across ten countries with a base of over 9,500 employees.

FUND I



Industry Grocery
 Transaction Type Family / Founder Buyout
 Exit Date June 2024
 Acquired by The Jim Pattison Group
 Kingswood Contacts Alex Wolf, Michael Niegsch, Clayton Lechleiter

The Save Mart Companies is a California-based grocer that operates approximately 200 Save Mart, Lucky California, and FoodMaxx stores in the California Central Valley and Northern Nevada.



Industry Industrial Services
 Transaction Type Family / Founder Buyout
 Acquisition Date January 2022
 Kingswood Contacts Michael Niegsch, Andrew Kovach, Brandon Sucaldito

Lind Marine provides dredging, barge and tug, oyster shell, and sand services throughout the San Francisco Bay and Delta, and the Sacramento and San Joaquin Rivers with the ability to serve the entire West Coast. The company specializes in handling and moving bulk materials for the construction and agricultural industries, dredging projects of any size, and marine environmental remediation.



Industry Business Process Outsourcing / Government Services
 Transaction Type Family / Founder Buyout
 Exit Date December 2021
 Acquired by Teleperformance
 Kingswood Contacts Alex Wolf, Andrew Kovach

Senture is a provider of multi-channel contact center solutions to government agencies and commercial customers.

Exited



FUND I (CONT'D)

WORLD MARKET.

Industry Consumer / Retail
 Transaction Type Corporate Carve-Out
 Acquisition Date January 2021
 Kingswood Contacts Michael Niegsch, Clayton Lechleiter, Bob Cirillo

World Market is a national specialty retailer of food products, coffee, wine, craft beer, home furniture, décor, rugs, gifts, and apparel. It searches the world for unique artisan goods and handicrafts, international food favorites, and design inspiration for its furniture and home décor. World Market operates approximately 240 stores (and growing) across approximately 35 states.



Industry Consumer / Retail
 Transaction Type In-Court Restructuring (CCAA in Canada)
 Exit Date May 2025
 Acquired by Private Consortium
 Kingswood Contacts Alex Wolf, Michael Niegsch, Andrew Kovach

MEC is Canada’s go-to retailer for outdoor gear and expert advice. The Company operates 22 experiential retail stores (and growing) across Canada along with a complementary ecommerce business.

PRE-FUND



Industry Government Services
 Transaction Type Take-Private
 Acquisition Date November 2017
 Kingswood Contacts Alex Wolf, Clayton Lechleiter, Bob Cirillo

Versar is a global provider of engineering, environmental, security, and complex infrastructure operations and maintenance services primarily to U.S. Federal and State Government agencies.

Exited



INVESTMENT TEAM



Alex Wolf
Managing Partner
awolf@kingswood-capital.com
(917) 647-7327



Andrew Kovach
Partner
akovach@kingswood-capital.com
(440) 781-2939



Clayton Lechleiter
Managing Director
clechleiter@kingswood-capital.com
(646) 673-0855



Evelyn Hoffman-Harland
Principal
ehoffman-harland@kingswood-capital.com
(503) 502-0398



Ryan Kamm
Vice President
rkamm@kingswood-capital.com
(818) 454-6630



Oliver Quintero
Vice President
oquintero@kingswood-capital.com
(713) 854-3265



Brandon Sucaldito
Vice President
bsucaldito@kingswood-capital.com
(973) 689-5582



Ben Palmer
Senior Associate
bpalmer@kingswood-capital.com
(310) 497-6721



JT Kolke
Associate
jtkolke@kingswood-capital.com
(630) 247-0200



Matthew Rosenfield
Associate
mrosenfield@kingswood-capital.com
(619) 977-0233



Evan Skaff
Associate
eskaff@kingswood-capital.com
(313) 744-1491



Michael Niegsch
Partner
mniegsch@kingswood-capital.com
(561) 329-8565



Mohammed Khalil
Managing Director
mkhalil@kingswood-capital.com
(419) 699-2351



Bob Cirillo
Principal
bcirillo@kingswood-capital.com
(216) 773-7100



Taylor Casey
Vice President
tcasey@kingswood-capital.com
(203) 610-2675



Daniel Lisowski
Vice President
dlisowski@kingswood-capital.com
(732) 245-0637



Derrek Ross
Vice President
dross@kingswood-capital.com
(513) 967-9866



Lina Aluzri
Senior Associate
laluzri@kingswood-capital.com
(949) 874-5462



Jonathan Horriat
Associate
jhorriat@kingswood-capital.com
(949) 273 - 9678



Max McKhann
Associate
mmckhann@kingswood-capital.com
(949) 267-8631



Michael Shemian
Associate
mshemian@kingswood-capital.com
(310) 295-8229



PORTFOLIO OPERATIONS TEAM



James Renna
Senior Advisor, Portfolio Operations
jrenna@kingswood-capital.com
(781) 315-7848



Bob Miller
Senior Advisor



Merche del Valle
Chief Talent Officer
mdelvalle@kingswood-capital.com
(808) 740-2885



Allister Aaron
Principal, Portfolio Operations
aaron@kingswood-capital.com
(301) 204-0544



Greg Barber
Principal, Portfolio Operations
gbarber@kingswood-capital.com
(801) 835-6858



William Kersh
Vice President, Portfolio Operations
wkersh@kingswood-capital.com
(214) 208-9351



Brandon Park
Vice President, Portfolio Operations
bpark@kingswood-capital.com
(347) 901-3159



T.J. Wilcop
Vice President, Portfolio Operations
Joining April 2026



Jerrit Anderson
FP&A, Portfolio Operations
Joining April 2026

FIRM OPERATIONS TEAM



Ivane Chou
Partner, CFO & CCO
ichou@kingswood-capital.com
(646) 241-8790



Aaron Miki
Head of Tax
amiki@kingswood-capital.com
(415) 806-8319



Matt Maxwell
VP, Finance and Accounting
mmaxwell@kingswood-capital.com
(513) 207-4031



Mikel Pers
Controller
mpers@kingswood-capital.com
(949) 290-1718



Andrea Wordlaw
Accountant
awordlaw@kingswood-capital.com
(209) 642-0898

BUSINESS DEVELOPMENT



Gerred Link
Principal
glink@kingswood-capital.com
(818) 325-6946