



KINGSWOOD

CAPITAL MANAGEMENT

OPERATIONALLY FOCUSED PRIVATE EQUITY FIRM



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Partnership. Creativity.
Operational Excellence.



FIRM OVERVIEW

Kingswood Capital Management, LP (“Kingswood” or the “Firm”) is a private investment firm primarily focused on investing in leading middle market companies which stand to benefit from our capital and extensive operating resources. We embrace complexity and are well-positioned to support businesses at inflection points in their development to drive durable value. The Firm brings relevant industry relationships and a broad network of internal and external operating resources to strengthen businesses and enhance value for all stakeholders.

Based in Los Angeles, Kingswood is a cohesive team of senior professionals from industry leading private equity firms with a history of success. Kingswood currently has approximately \$3.0 billion of capital under management and is investing out of its third institutional fund which was oversubscribed and held a final close in July 2024 above its hard cap with approximately \$1.5 billion of capital commitments.

OUR PHILOSOPHY

Kingswood utilizes its focus on flexibility and collaboration to tailor solutions that maximize value for all constituents. The Firm’s investment philosophy is to partner with founders, families, and management teams to create long-term, sustainable value for businesses. Kingswood is committed to carefully and thoroughly evaluating opportunities in an expeditious manner.

The Firm applies world class operators and subject matter experts to each opportunity with a focus on operational excellence and business improvements beginning pre-closing and continuing with active involvement throughout the investment period.

INVESTMENT CRITERIA

TRANSACTION TYPES

- Investments in family/founder-owned businesses
- Corporate Carve-Outs
- Special situations and turnarounds
- Take-privates

DEAL CHARACTERISTICS

- Investment size: \$30-\$500M or greater with co-investment
- Financial characteristics: at least \$100M of revenue; positive or negative EBITDA
- Governance: control or minority with protections
- Geography: primarily North America

FOCUS SECTORS

- Aerospace & Defense
- Automotive Aftermarket
- Consumer (Products, Retail, and Services)
- Distribution
- Food & Beverage
- Healthcare (Medical Devices and Services)
- Industrials
- Services



FUND III



Industry Food & Beverage
 Transaction Type Family / Founder Buyout
 Acquisition Date April 2026
 Kingswood Contacts Andrew Kovach, Derrek Ross

Soulshine Farms is a leading value-added poultry processing company specializing in portioning, custom sizing, marination and packing, primarily for foodservice distributors and QSRs. Soulshine Farms is a trusted partner to national accounts with numerous supplier of the year awards from rapidly expanding Chicken QSR chains. The Company processes over 300 million pounds of protein annually through its three processing plants, in Gainesville, Georgia and Carthage, Mississippi.



Industry Healthcare / Medical Products
 Transaction Type Take-Private
 Acquisition Date March 2026
 Kingswood Contacts Michael Niegsch, Brandon Sucaldito

Quipt Home Medical is a leading provider of clinical respiratory care equipment and supplies in the home setting, and is the 5th largest home medical equipment (“HME”) provider in the U.S., with 1,200+ employees and 160 locations across 26 states. The Company supplies and services respiratory and other durable medical equipment directly to patients, working closely with physicians and hospitals to support care delivered at home.



Industry Packaging
 Transaction Type Corporate Carve-Out
 Acquisition Date March 2026
 Kingswood Contacts Andrew Kovach, Oliver Quintero, Ryan Kamm

Paranova Print and Packaging manufactures high performance, sustainable packaging solutions across various industries for a diverse customer base that spans the United Kingdom and Europe. The Company, differentiated by a fully recyclable, fiber-based portfolio and ongoing product innovation, maintains a leading position in “food-to-go” (“FTG”) and chilled labels categories for key end markets such as food, household, and personal care.



Industry Aerospace & Defense
 Transaction Type Corporate Carve-Out
 Acquisition Date December 2025
 Kingswood Contacts Alex Wolf, Clayton Lechleiter, Taylor Casey

Rave Aerospace is a global provider of in-flight entertainment and connectivity solutions for airlines and airplane manufacturers worldwide. Headquartered in Brea, California, the Company created and designed an award-winning in-flight entertainment and connectivity platform known as RAVE, recognized for its intuitive design, reliability, and innovative approach.



FUND III (CONT'D)



Industry Industrials
Transaction Type Corporate Carve-Out
Acquisition Date December 2025
Kingswood Contacts Andrew Kovach, Bob Cirillo

Daramic a leading manufacturer and supplier of lead battery separators carved out from a diversified Japanese industrial conglomerate. The Company is a global leader in high-performance polyethylene battery separators, mission-critical for automobiles, recreational vehicles, and many types of heavy machinery, with facilities, offices, and centers of innovation across North America, Europe, and Asia.



Industry Healthcare / Medical Products
Transaction Type End-of-Life Fund
Acquisition Date November 2025
Kingswood Contacts Michael Niegsch, Brandon Sucaldito

Drive Medical is a leading manufacturer and supplier of durable medical equipment, with a diverse portfolio of 5,400 SKUs across traditional and respiratory product categories, and presence in over 100 countries. The Company primarily serves a B2B customer base, with presence in homecare, eCommerce, retail, and other non-acute settings.



Industry Consumer / Retail
Transaction Type Corporate Carve-Out
Acquisition Date May 2025
Kingswood Contacts Michael Niegsch, Taylor Casey

The Vitamin Shoppe is a leading omnichannel retailer of vitamins and nutritional supplements. The Company sells a comprehensive assortment of nutritional solutions, including vitamins, minerals, sports nutrition, specialty supplements, herbs, homeopathic remedies, and green living products through over 635 stores and its website.



Industry Workforce Solutions
Transaction Type Family / Founder Buyout
Acquisition Date February 2025
Kingswood Contacts Alex Wolf, Mohammed Khalil, Derrek Ross, Ryan Kamm

Infotree Global Solutions is a leading provider of international workforce management solutions, specializing in complex international personnel solutions, primarily for F500 U.S. domiciled clients. The Company has a leading market position in Latin America and serves clients globally.



FUND III (CONT'D)



Industry Food & Beverage
 Transaction Type Family / Founder Buyout
 Acquisition Date November 2024
 Kingswood Contacts Alex Wolf, Andrew Kovach, Derrek Ross, Brandon Sucaldito

Branding Iron is an industry-leading provider of branded and private label protein products, including beef and pork, with a legacy spanning over six decades. The company manufactures a diverse set of protein products for the food service, retail, and chain restaurant channels from its headquarters in Sauget, IL and has facilities in Rochester, MN and Sauk Rapids, MN.

FUND II



Industry Services / Cybersecurity Services
 Transaction Type Corporate Carve-Out
 Acquisition Date November 2024
 Kingswood Contacts Michael Niegsch, Evelyn Hoffman-Harland, Oliver Quintero, Ryan Kamm

IDX is a leading cybersecurity breach response platform, providing end-to-end notification, remediation, and digital protection for customers and employees affected by cyber breaches. Since its founding in 2003, IDX has helped countless organizations – including key government agencies and leading Fortune 500 companies – respond to data breaches.



Industry Consumer / Industrial Technology
 Transaction Type Unnatural Owner Buyout
 Acquisition Date August 2024
 Kingswood Contacts Alex Wolf, Andrew Kovach, Bob Cirillo, Oliver Quintero

Kodak Alaris, consisting of two business units (Kodak Moments business unit and Kodak Alaris business unit), is a leading global provider of photo products and services to retailers, consumers, and entertainment properties (Kodak Moments), and one of the largest global providers of data capture and processing solutions through its award-winning software, document scanners, and services (Kodak Alaris Business Unit).



Industry Specialty Chemicals / Manufacturing
 Transaction Type Corporate Carve-Out
 Acquisition Date April 2024
 Kingswood Contacts Alex Wolf, Andrew Kovach, Derrek Ross

PATCO Products is the U.S. market leader in developing and manufacturing emulsifiers (a texture / binding chemical agent with decades of historical applications) across a diverse range of food and non-discretionary consumer end-markets. PATCO Products is the only operator with multiple manufacturing facilities in the U.S., operating two of the five total domestic manufacturing facilities.



FUND II (CONT'D)



KICHLER

Industry Building Products
Transaction Type Corporate Carve-Out
Acquisition Date February and September 2024
Kingswood Contacts Michael Niegsch, Daniel Lisowski

Coleto Brands is a dynamic collective of brands united by a commitment to enhancing spaces through design and functionality. Headlined by its flagship brands, Kichler and Progress Lighting, Coleto Brands is a leading provider of decorative lighting products, fans, lighting systems, and landscape lighting for the repair & remodel, new residential and commercial construction markets.



Industry Food & Beverage
Transaction Type Family / Founder Buyout
Acquisition Date October 2023
Kingswood Contacts Michael Niegsch, Andrew Kovach, Brandon Sucaldito

G FUEL is a market leader in the performance energy space, providing sugar-free, no calorie products in both ready-to-drink cans and powdered energy formula products. Founded in 2012, G Fuel has established itself as the market leader in energy formulas and products for the gamer end-market for over a decade.



Industry Energy Services
Transaction Type Unnatural Owner Buyout
Acquisition Date October 2023
Kingswood Contacts Alex Wolf, Clayton Lechleiter, Derrek Ross

One X (formerly known as Covenant Testing Technologies) is a leading provider of flowback, production and sand management, and pressure control equipment rentals and associated services. One X operates in the Permian Basin, DJ Basin, Eagle Ford Shale, and Haynesville Shale, across Texas, New Mexico, Colorado, and Louisiana, making it one of the largest independent specialist service providers in the country.



Industry Consumer / Retail
Transaction Type Sponsor Buyout
Acquisition Date July 2023
Kingswood Contacts Michael Niegsch, Bob Cirillo, Oliver Quintero

Obsession Holdings is one of the nation's largest retailers of authentic designer and proprietary fragrances and related accessories. Obsession operates over 220 retail stores (and growing) across 38 states under The Fragrance Outlet and Perfumania banners, as well as related ecommerce websites.



FUND II (CONT'D)



Industry Tire Distribution
 Transaction Type Family / Founder Buyout
 Acquisition Date October 2022
 Kingswood Contacts Michael Niegsch, Daniel Lisowski

Turbo Wholesale Tires is a designer, supplier, and wholesaler of proprietary and third-party branded tires. Turbo's proprietary owned brands include Lexani, Lionhart, and RBP.



Industry Business Process Outsourcing
 Transaction Type Family / Founder Buyout
 Acquisition Date August 2022
 Kingswood Contacts Alex Wolf, Andrew Kovach, Ryan Kamm

Support Services Group is a global, omnichannel contact center solutions company operating out of 20+ locations across ten countries with a base of over 9,500 employees.

FUND I



Industry Grocery
 Transaction Type Family / Founder Buyout
 Exit Date June 2024
 Acquired by The Jim Pattison Group
 Kingswood Contacts Alex Wolf, Michael Niegsch, Clayton Lechleiter

The Save Mart Companies is a California-based grocer that operates approximately 200 Save Mart, Lucky California, and FoodMaxx stores in the California Central Valley and Northern Nevada.



Industry Industrial Services
 Transaction Type Family / Founder Buyout
 Exit Date May 2026
 Acquired by Tallvine Partners
 Kingswood Contacts Michael Niegsch, Andrew Kovach, Brandon Sucaldito

Lind Marine provides dredging, barge and tug, oyster shell, and sand services throughout the San Francisco Bay and Delta, and the Sacramento and San Joaquin Rivers with the ability to serve the entire West Coast. The company specializes in handling and moving bulk materials for the construction and agricultural industries, dredging projects of any size, and marine environmental remediation.

Exited



FUND I (CONT'D)



Industry Business Process Outsourcing / Government Services
 Transaction Type Family / Founder Buyout
 Exit Date December 2021
 Acquired by Teleperformance
 Kingswood Contacts Alex Wolf, Andrew Kovach

Senture is a provider of multi-channel contact center solutions to government agencies and commercial customers.

WORLD MARKET.

Industry Consumer / Retail
 Transaction Type Corporate Carve-Out
 Acquisition Date January 2021
 Kingswood Contacts Michael Niegsch, Clayton Lechleiter

World Market is a national specialty retailer of food products, coffee, wine, craft beer, home furniture, décor, rugs, gifts, and apparel. It searches the world for unique artisan goods and handicrafts, international food favorites, and design inspiration for its furniture and home décor. World Market operates approximately 240 stores (and growing) across approximately 35 states.



Industry Consumer / Retail
 Transaction Type In-Court Restructuring (CCAA in Canada)
 Exit Date May 2025
 Acquired by Private Consortium
 Kingswood Contacts Alex Wolf, Michael Niegsch, Andrew Kovach

MEC is Canada’s go-to retailer for outdoor gear and expert advice. The Company operates 22 experiential retail stores (and growing) across Canada along with a complementary ecommerce business.

PRE-FUND



Industry Government Services
 Transaction Type Take-Private
 Acquisition Date November 2017
 Kingswood Contacts Alex Wolf, Clayton Lechleiter, Bob Cirillo

Versar is a global provider of engineering, environmental, security, and complex infrastructure operations and maintenance services primarily to U.S. Federal and State Government agencies.

Exited



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